

Lubna Amad

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Industrial Engineer with 2+ years of working experience in supply chain. Professional with excellent people management and analytical skills who is always looking for new ideas and innovative solutions.

EDUCATION

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| <u>University of Zaragoza, ZLC (MIT-Zaragoza International Logistics Program), Zaragoza, Spain</u> Master of Engineering in Logistics and Supply Chain Management (ZLOG) | Expected May 2021 |
| <u>MIT Global SCALE Network, Cambridge, USA</u> Graduate Certificate in Logistics and Supply Chain Management | Expected May 2021 |
| <u>German Jordanian University, Amman, Jordan</u> B.Sc. Industrial and Management Systems Engineering Graduation Project: Scheduling Operating Rooms using Mixed Integer Programming | Sep 2012 – June 2017 |
| <u>Aschaffenburg University of Applied Sciences, Aschaffenburg, Germany</u> Exchange Student of Industrial Engineering | Sep 2015 – Feb. 2016 |

WORK EXPERIENCE

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| <u>Amad General Trading Co., Family Business/Market Leader importing food, Nablus, Palestine</u> Business Development and Showroom Manager | Aug. 2018 – Present Jan 2019 - Present |
| <ul style="list-style-type: none">Analyzing packaged retail opportunities to define new markets locally and globallyDesigning new business processes in the areas of Marketing, Transportation and DistributionManaging all daily activities in the main retail showroom, including leading a team of 5 | |
| Warehousing and Supply Chain Analyst | Aug. 2018 – Jan 2019 |
| <ul style="list-style-type: none">Controlling and managing inventory levelsAnalyzing supply chain KPIs to find efficiency improvement opportunitiesOverall process analysis, resulting in a new Supply Chain Network design | |
| <u>Wasef Amer for Automotive Spare parts, importing automotive spare parts, Nablus, Palestine</u> Supply Chain Assistant | May 2018 – Aug. 2018 |
| <ul style="list-style-type: none">Control replenishment cycles for different itemsStudy and forecast the demand and sales trends, as well as studying the cash flow of the supply chain | |
| <u>United Motor Trade Co., UMT is a leading automotive dealership in the region, Nablus, Palestine</u> Process Engineer | Jan. 2018 – April 2018 |
| <ul style="list-style-type: none">Controlling & optimizing existing processes after sales department, and developing new quality assurance systemIntroducing the Supply Chain Strategy as an alternative of old procurement method | |

ADDITIONAL

- Languages: Arabic (Native), English (Proficient), German (Advanced), Spanish (Beginner)
- Nationality: Palestinian
- Certifications: **APICS Principles for Inventory Management July 2019 84.5%**
- Supply Chain Relevant Courses: **MITx Supply Chain Analytics Dec. 2019**
- Software Skills: MS-Office Suite, Arena Simulation, Minitab, Cplex
- Volunteering experience: Scouts Leader and Member of Leadership Board since May 2010
- Prizes and awards: German Language and Regional Studies Scholarship