

## CARLOS ROYO BARBA

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Responsible professional with an engineering background and extensive experience in (international) purchasing, who has excellent communication and negotiation skills, works hard to meet his objectives and is able to work effectively as a part of a team or individually.

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### EDUCATION

<u>University of Zaragoza, Zaragoza Logistics Center (ZLC), Zaragoza, Spain</u> <b>Master in Supply Chain Management (MDSC)</b>	Expected May 2021
<u>C.P.I.F.P. Corona de Aragón</u> <b>Grado Superior en Diseño de la Producción Mecánica</b>	Sep 2014 – Jun 2016
<u>University of Zaragoza</u> <b>Construction Engineering (no degree, first three years completed)</b>	Sep 2010 – Jun 2013

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### WORK EXPERIENCE

<u>RINGO VÁLVULAS</u> , Global valve manufacturer, Zaragoza, Spain <b>Purchasing department</b>	Jun 2016 – Present
<ul style="list-style-type: none"><li>• <u>Purchasing:</u><ul style="list-style-type: none"><li>○ In charge of buying all raw material needed to manufacture the principal parts of the valve,</li><li>○ Purchases control and main contact for (both national as international) suppliers,</li><li>○ Negotiate quotations, purchase orders, and payment conditions with an annual budget of approximately €7-9Mln.</li></ul></li><li>• <u>Business development:</u><ul style="list-style-type: none"><li>○ Find new suppliers (both national and international),<ul style="list-style-type: none"><li>▪ Last year resulting in new suppliers worth of €2Mln in the same year,</li></ul></li></ul></li><li>• <u>Other:</u><ul style="list-style-type: none"><li>○ Support management with the standardization and forecasting of future purchases.</li></ul></li></ul>	
<u>MARENA SL</u> , Family business -manufacturing & marketing of cutting tools, Zaragoza, Spain <b>Production department</b>	Feb 2015 – Mar 2016
<ul style="list-style-type: none"><li>• Assistant of the product manager, controlling the production and the quality of the pieces.</li></ul>	

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### ADDITIONAL

- English (Fluent) and Spanish (Native)
- Software skills: Word, Excel, SAP, Project
- Voluntary work: supporting primary school children with their homework (2008/2009)
- Other:
  - International Summer Exchange in Ireland (2 months during summers of 2006 and 2007)
  - Life guard swimming pool (Zaragoza)
  - Driver's license type "B"