

ABDOULAYE DIARRA

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Resilient & versatile manager with 15 years of international work experience in logistics & supply chain functions, business improvement & change management in different sectors: transportation, manufacturing & mining. Results-oriented, skilled in problem solving, people management, and communication, etc.

EDUCATION

<u>MIT-Zaragoza International Logistics Program (Zaragoza Logistics Center)</u> , Zaragoza, Spain	Expected May 2021
Master of Engineering in Logistics and Supply Chain Management (ZLOG)	
<u>MIT Global SCALE Network</u> , Cambridge, USA	Expected May 2021
Graduate Certificate in Logistics and Supply Chain Management	
<u>University of Stellenbosch Business School</u> , Stellenbosch, South Africa	Feb 2012 – Oct 2012
Maersk Line Graduate Leadership Development Programme – NQF level 7 – Credits 40	
<u>Institut National Polytechnique Houphouet Boigny (INPHB)</u> , Yamoussoukro, Ivory Coast	Oct. 2000 – Jul 2005
Engineer in Logistics and Transportation	

WORK EXPERIENCE

<u>Bonikro Gold Mine</u> (Gold mining company), Oume, Ivory Coast	Jun 2018 – Jul 2020
Superintendent Purchasing & Contracts (reported to Finance Manager)	
• Took over critical supplies & contracts from Newcrest Corporate Office. Empowered & coached team (size: 13) through improvement initiatives. Purchasing spend: \$46M/yr. & Savings: ~ \$6M. Consignment stock project reduced stock: ~ \$7M/yr.	
<u>Newcrest Mining</u> (One of the world largest gold mining companies), Oume, Ivory Coast	Jan 2015 – Jun 2018
Superintendent Transformation (reported to GM & the Corporate Transformation Manager in Melbourne)	Jun 2017 – Jun 2018
• Led site transformation team (3 persons) & programs, worth of \$ 50 millions projects.	
• Ran brainstorming & value drivers' workshops; achieved efficiency on mill planned shutdowns, benefit: 28hrs/yr. & \$200,000/yr.	
Business Improvement Supervisor (reported to site Transformation Manager)	Jan 2015 – Jun 2017
• Coordinated the deployment of business improvement program valued at \$30m in 2016 & \$45m in 2017.	
• Voluntarily conducted side-wide Lean trainings & simulation games to 87 employees & further coaching sessions.	
<u>Maersk Line & Safmarine</u> (Innovative & leading shipping company), Abidjan, Ivory Coast	May 2005 – Dec 2014
Cluster Sales Manager for Safmarine (for Ivory Coast, Burkina Faso, Liberia, Sierra Leone)	Feb 2014 – Dec 2014
• Led team (Size: 7 Sales + Customer Service 15 persons), increased market share by + 3% & sales revenue target by + 5%	
Cluster Process Improvement Manager for Maersk Line & Safmarine (reported to Cluster Top)	Nov 2009 – Feb 2014
• Led both Customer Service & Finance teams on operation efficiency projects & off-shoring to the Global Service Center in India.	
• Ran efficiency opportunities assessment in Senegal, Guinea & Ivory Coast, improved invoice & sales quoting turn time and accuracy by 12%.	
Trade Manager for Maersk Line & Safmarine (reported to Marketing Manager)	Feb 2012 – Dec 2012
• Tasked with the development of businesses on Europe, America & Intra-Africa trade lanes.	
• Provided regular market intelligence to the Center Trade (Copenhagen) and monitored the pricing strategy & sales targets.	
<u>Siemens AG</u> , Corporate Supply Chain Management (SCM Governance & Coordination for all sectors: Energy, Industry, Healthcare & Mobility) Erlangen, Germany	Jan 2009 – Oct 2009
Supply Chain Project Coordinator (Scope: 7 countries, reported to Supply Chain Project Manager)	
• Coordinated a project aiming at control 90% of the freight volume from logistics service providers for risk pooling & buying power consolidation. Conducted gap analysis between Europe & USA LTL transportation to facilitate data collection & understanding.	
<u>Maersk Line & Safmarine</u> , (Innovative & leading shipping company), Abidjan, Ivory Coast	May 2005 – Aug 2008
Logistics & Commercial Supervisor (reported to the Customer Service and Documentation Manager)	
• Coordinated export bookings, improved import containers delivery turn-time, reduced costs by improving import documentation accuracy.	

ADDITIONAL

- Languages: French (native), English (fluent), German (Intermediate, Zertifikat Deutsch B1). Nationality: Ivorian
- Certificates: Lean6σ Green Belt, Lean Coach LCS 2A from LERC, Project Management Professional (PMI-PMP).
- MITx Certificates: Supply Chain Analytics, Supply Chain Fundamentals, Supply Chain Dynamic, Supply Chain Technology & Systems
- Software Skills: MS Office, Visio, Minitab, MySQL (basic), Visual Paradigm (basic), Orange for Machine Learning (basic).
- Scholarship: 2008-2009 International Management Training in Germany initiated by the German industry for future leaders from Africa
- Awards: MIT-Zaragoza African Supply Chain Professional Scholarship. Blue Ribbon award at Safmarine & High Performer at Newcrest.