

Abhiraj Narendra Nalawade

abhirajn@mit.edu • +34 611301883 • Skype: abhiraj116 • LinkedIn <https://www.linkedin.com/in/abhiraj-nalawade/>

Experienced Professional with 4 years of working experience in Logistics and Supply Chain with a keen interest in Sustainability. Highly skilled in Analytics, Optimization, Market & Demand Forecasting, & excellent in Leadership skills.

EDUCATION

<u>University of Zaragoza, ZLC (MIT-Zaragoza International Logistics Program), Zaragoza, Spain</u> Master of Engineering in Logistics and Supply Chain Management (ZLOG)	Expected May 2021
<u>MIT Global SCALE Network, Cambridge, USA</u> Graduate Certificate in Logistics and Supply Chain Management	Expected May 2021
<u>Sinhgad Business School, Savitribai Phule Pune University, Pune, India</u> Master of Business Administration – Operations Management	Jun 2017 – May 2019
<u>Maharashtra Institute of Technology, Savitribai Phule Pune University, Pune, India</u> Bachelor of Engineering - Mechanical Engineering	Jun 2012 – May 2016

WORK EXPERIENCE

Markets and Markets Private Limited, Market Research and Consulting, Pune, India Oct 2019 – Feb 2020

Senior Research Associate – Automotive and Transportation

- Performed market engineering to estimate and forecast global sales for automotive products for a forecast period of 5 years by analyzing large data sets as well as assured client deliverables by coordinating between cross-functional teams and supporting management through all phases of several research projects.

Morya Distributors, Medicine Distributors, Pune, India Jul 2019 – Sep 2019

Intern

- Analyzed the current distribution network and developed optimization models as well as applied lean six sigma to achieve a saving of 5% in the transportation costs and 8% in the total distances traveled by vehicles.

Rotary International Club (Pune Cosmopolitan), Humanitarian Services, Pune, India Jul 2018 – May 2019

Volunteer

Imprints Infrastructure and Logistics Limited, Pune, India Jun 2016 – Jun 2018

Associate Manager - Logistics

Jun 2017 – Jun 2018

- Designed more efficient models by encompassing variability in road transportation for vehicles with different carrying capacities as well as analyzed tradeoffs between cost, weight, capacities, fixed and varying costs, to achieve optimum performance of resources.

- Negotiated contracts with vendors and achieved a reduction of 5% in the annual purchasing costs.
- Managed and led a team of 1 Associate Manager, 3 Supervisors, 12 truck drivers, and 6 helpers.

Associate Manager - Logistics

Jun 2016 – Jun 2017

- Co-ordinated logistics operations to ensure primary placement of vehicles as per the daily plan and ensured timely delivery, thus, achieving 95% compliance with the dispatch and delivery schedules.

Tata Motors Limited, Automobile Manufacturer, Pune, India Nov 2014 – Jan 2015

Intern

- Contributed to optimization projects, conducting (data) analysis, reducing potential manufacturing defects, and in reduction of the Equivalent Body Hole Size of vehicles to minimize airflow to the external environment.
-

ADDITIONAL

- English proficient (IELTS 7, 2019), Hindi Native, and Marathi Native, Indian Citizen.
- Courses: MITx's Micromasters Program in Supply Chain Management, Lean Principles, Six Sigma Green Belt (KPMG), Project Management Course (MSME, Technology Development Center Government of India).
- Software: Microsoft Office, AnyLogic, SAS On-Demand, Visual Paradigm, MySQL 5.7, Orange 3, MATLAB.
- Winner of MIT- Zaragoza Scholarship for Promising Professional in Supply Chain and Logistics.